

Linn Cooperative Oil Company

Invites applications for the position of:

Pest Control Sales/Assistant Lawn Care Manager

LOCATION: Marion, IA

JOB TYPE: Full-time - Exempt

DESCRIPTION:

Performs a wide range of duties including; customer service and sales, lawn care routing, lawn care and pest control applications, snow removal and general office duties as needed.

Considerable leeway is granted for the exercise of independent judgement and initiative.

The main objective for this position is to grow the pest control business.

Position Schedule:

Monday-Friday, 7:00 a.m. – 4:00 p.m.

Busy season hours can vary from 6:00 a.m. – 6:00 p.m. or as needed to fulfill duties;

On call during the snowing season.

EXAMPLES OF ESSENTIAL DUTIES:

- Cold calling commercial accounts for growth in our pest control department;
- Following up with sales leads and existing customers;
- Organizing lawn care routes and contacting customers to notify them of upcoming applications;
- Scheduling and meeting with customers for new sales and service calls;
- Customer service in the form of assisting walk-in customers for product sales or payments;
- Delivering products to customers;
- Billing products and services and setting up new accounts;

REQUIRED KNOWLEDGE AND ABILITIES:

- Thorough knowledge of pest and lawn care services;
- Ability to communicate effectively and maintain working relationships with other Coop employees, supervisory personnel and the public;
- Ability to multitask under a high pressure and busy environment;
- Ability to understand and make work decisions in accordance with office rules, regulations, policies and procedures;
- Ability to work cooperatively to accomplish job responsibilities;

- Ability to quickly learn and put to use new skills and knowledge brought about by rapidly changing information.

ACCEPTABLE EXPERIENCE AND TRAINING:

- Graduation from High School or GED, supplemented by extra coursework in mathematics or has the necessary math skills to perform the job;
- Experience in lawn care and/or pest control services;
- Experience with Microsoft programs, such as, excel, word and outlook. Experience working with a customer relationship management program. We use Oakland and Real Green systems;
- Applicator license with a 3ot, 7a and any other licenses that are relevant or necessary;
- Experience in diagnosing lawn weeds, fungi, insect activity and any other lawn pests;
- Any equivalent combination of experience and training which provides the knowledge and abilities necessary to perform the work.

SPECIAL CONDITIONS OF EMPLOYMENT:

- Valid driver's license with an insurable driving record;
- Heavy lifting requirements – Up to 50 pounds on a regular basis
- Adverse working weather conditions

Applications/resumes may be emailed to:
clc@linncoop.com

Position: Pest Control Sales/Asst LC Mgr
Location: Marion

OR

Dropped off at our office;
3544 3rd Avenue
Marion, IA 52302
319-377-4881

