



# OUTER CIRCLES

A Monthly Publication For  
Our Member/Patrons

Serving You With Offices In

**MARION \* NEWHALL \* SPRINGVILLE \* ALBURNETT**

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**www.linncoop.com**

Linn Co-op Oil Company

325 35th Street Marion, Iowa 52302

August, 2010



## The Manager's Corner

By  
**Rob Ball**  
General Manager

During the last half of July we finished tabulating the financials for the first six months of operations in our cooperative's 2010 fiscal year, and this month I want to report some of those results to you.

We completed the first half of the year with pre-tax savings of \$2,285,996, which is down slightly from the \$2,632,353 pre-tax savings that we had at the end of the first six months in 2009.

Included in both of these figures is the patronage we have received from the regional cooperatives we do business with.

So far this year we have received \$1,539,781 in regional patronage, 35% of which was paid in cash, with the remaining 65% deferred patronage or stock we own on paper.

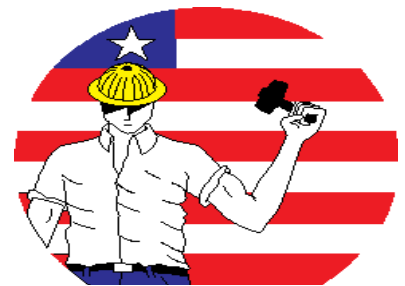
In 2009 we had received a total of \$2,028,035 in regional patronage through the first six months.

The pre-tax local savings for your cooperative, or that portion which the support and business you provide is directly responsible for, was \$746,215 for the first six months of 2010, compared to \$604,318 for the first six months of 2009.

The largest part of the increase in

Advance Notice Of Holiday Closing  
All Linn Co-op Locations Will Be  
**CLOSED MONDAY,  
SEPTEMBER 6th  
LABOR DAY**

Please Plan Your Needs Accordingly  
So We Can Provide Timely Service  
To Handle Your Needs Prior To  
The 3-Day Holiday Weekend



local savings has come from fertilizer sales at our **Springville and Newhall** locations.

Tons of liquid nitrogen sold are up by 16%, dry fertilizer tons are up by 42%, and tons of NH-3 are up by 15% compared to volumes sold in the first six months of 2009.

The combined fertilizer increase for all three types of nutrients is 3,589 tons higher in 2010 than for the same six month period of 2009.

In the **Fuel/Energy Department** our gasoline and heavy fuels sales totals are also showing a 3% increase in gallons for 2010 when compared to last year, with 175,000 more gallons sold. However, our margins on each gallon sold are down slightly from those we were receiving in the first six months a year ago.

Linn Co-op holds an average of 400,000 gallons of refined fuels in storage to service the needs of our customers, and in 2009 the price of those inventories increased dramatically from January 1 to June 30.

This naturally had a positive impact on the value of our stored inventory for the first six months of the 2009 year.

In contrast, while there have been

some ups and downs in fuel prices through the first six months of 2010, overall the price trend has evened out to reflect virtually no increase in the value of our fuels in storage, therefore our margin per gallon is slightly down compared to a year ago.

The price for LP used for heating has been lower so far this year, and while our customer base has increased the overall usage is down slightly, so sales are 12% lower for the first six months of 2010.

If you recall, the period starting at the end of February and continuing through March and April was much warmer in 2010, and those warmer temperatures meant customers needed less LP to heat their homes and buildings than the previous year.

The volume of **Grain Marketed** for the first six months of 2010 is down 13% compared to the bushel volumes marketed in the same period of 2009, and as we all know, there were very strong markets and much higher prices that caused farmers to sell more bushels in the fall of 2009 than they normally do.

Since this somewhat distorted the

**CORNER**  
Continued On Page 6

## Tracy's Report

By  
**Tracy Peyton**  
Springville  
Branch Manager



All this rain has not only stalled the ground equipment that we dispatch to your fields to spray your crops, it's also having a negative impact and slowing down the aerial spraying services as well.

We're certainly hoping the weather stabilizes as we put July behind us so we can concentrate of getting these fields sprayed for you.

As the fungicide spraying builds momentum in corn, people are finding a lot more disease problems are out there, so it seems a pretty safe bet that we will be spraying a lot more acres than we had originally thought.

That means a big share of the soybean fungicide spraying orders we have on the books will likely be underway as you are reading these words, weather permitting, of course.

With that in mind, if there are any weeds prospering in any of your bean fields, we might as well go ahead and put some Roundup in the tank, since we'll already be driving the field to spray your fungicides.

One bit of good news, at least so far, is that bug spraying is pretty much at a standstill because the numbers have stayed very low.

About the only significant bug issue anyone has encountered up to now is clover worm in some soybean and alfalfa fields, and this bug hasn't been seen much around here in over a decade,

maybe two.

I don't know if we're going to be able to sneak by without having to spray fields for bugs or not, since as we all know the numbers can shoot up real fast in a fairly short time, especially for bugs like aphids.

It's a situation we'll all need to monitor in the weeks ahead, but thus far the combination of wet weather and the activity of beneficial insects that prey on these crop damaging pests seems to be doing the job of holding populations down for us.

There's still a few days left in July as I am writing this, and even though the guys are still tackling spraying orders for you, the day is coming when the sprayers will at last be winding down on what has been another very long, drawn out season.

But even before the guys can start parking the spraying equipment, they are already working on the equipment that we'll be using this coming fall.

In fact, we've already pulled some of the NH-3 tool bars into the shop to give them a thorough going over, and as we move through August the entire tool bar and nurse tank fleet will be checked out and serviced so everything will be field-ready to serve your fall needs.

Of course the dry spreaders and tenders will also receive a lot of attention in the weeks ahead as they are checked over and made ready to handle a workload I know we all hope will be large enough to give you that all-important head start on the next crop that gets planted.

These days it seems like there's almost no break between the seasons because we go from one phase to the next so fast right out of the spring starting gate.

I don't know about you, but to me it

sometimes feels like we're pulling out of one of your fields in a sprayer and we meet up with you coming down the road and getting set to pull the combine in.

Another thing that starts earlier is the planning and decision making for fall crop products, programs and services, and by mid-August we expect we will have our **Fall NH-3 & Dry P & K Prices** established for those of you who want to lock in your needs at the best possible price

We will be making the effort to contact everyone as soon as those prices are set, but as we get into mid-month don't hesitate contacting us if you haven't had someone from here contact you.

**NEW BIN:** If you've driven through Springville lately I am sure you might have noticed the skyline has changed to the west of the office as the new 100,000 bushel steel grain bin that's been under construction is now up.

We've included a couple of photos elsewhere in this issue of Outer Circles that show just how quickly the crews went from having the roof and first two rings completed on July 15th to having the entire bin up on July 21st.

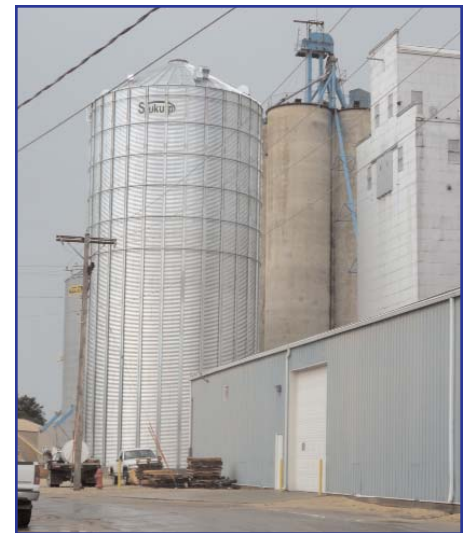
Considering all the rain, the mud, the heat and humidity and strong winds that we had during that time, we have to take our hats off in recognition of the fine job the crew did to get this bin up so quickly.

While we still have to install the con-

### **TRACY'S REPORT** *Continued On Page 3*



*In this photo taken July 15th the bin crew had just finished adding the second ring to the new 100,000 bushel grain bin going up in Springville, with 22 more rings left to go before they were done.*



*In this photo the finished bin towers over the warehouse at Springville.*

*Some finishing touches remain, but the bin will be ready for your fall grain to arrive and will serve as a great asset in handling our customer's storage needs this fall and for the future.*



## Matt's Report

By  
**Matt Becker**  
Newhall  
Branch Manager

All things considered this year, we can probably consider ourselves to be very fortunate to have our local crops in as good a shape as they are in to start this month of August.

I make that statement because when we see and hear about the tremendous devastation being done to crops in many other parts of our state by torrents of rain and, of course, when we see and hear about countless rivers and streams raging out of control, we can indeed feel fortunate to have been spared such unfortunate extremes.

With many of our farmers having faced similar situations back in 2008, I am sure our thoughts and prayers go out to those who are dealing with these hardships.

We can only hope that while they have indeed felt material losses, they and their families are safe and as determined to recover as we were.

Yes, there are some fields and/or portions of fields in our immediate area that have suffered at the hands of Mother Nature, but where things are looking good they are, in fact, looking extremely good, and the prospects remain very positive that overall this can be a very good crop.

As we go to press with this issue of Outer Circles the guys are wrapping up the remainder of the fungicide spraying orders we have on the books, and this has been another very busy season handling those services for you.

Once again the proof will come in the extra yields you get by enhancing plant health and performance with fungicides to protect your crops from diseases, and certainly this year all the moisture, heat and humidity we've had provided a favorable environment for many of those diseases to take a bite out of your crop.

As Tracy mentions in his article, so far the bug populations have remained on the low end of the spectrum, **HOWEVER**, as we all know, we're now coming into the **Prime Time Season** for several of the insect pests that have caused us

grief in past years, so we're definitely not out of the woods just yet.

Soybean aphids and Japanese beetles are the bugs I'm talking about, and you need to be monitoring your fields closely for signs and symptoms of these bugs feeding on your crops in the weeks ahead just to be one step ahead of any potential problems in the making.

As always, if you need any assistance with scouting for these pests, determining threshold levels, and/or products to be applied and timing, do not hesitate getting in touch with one of the Crop Production Center Agronomists to assist you.

Another chore which many of you will be tackling in the weeks ahead is taking off the second cut of alfalfa from your stand, and with that in mind I will encourage you to be sure you rebuild soil test levels in your hay ground by applying P & K to replace the nutrients that have been used in making this year's crop.

This will help your stand become healthier and hardier heading into the challenges of a long winter season, and promote the performance, nutrient quality and yield potential for the first cutting you'll pull off next spring.

There's a very good value placed on a high quality hay crop, whether you're feeding it yourself or supplying livestock feeders who are willing to pay more for top quality hay, especially if there is a severe winter.

The small amount invested in applying P & K to your alfalfa stand after you pull off a nice crop of hay will pay very good returns to you and your farm.

Finally this month, I want to

encourage everyone to be sure to set aside time in the weeks ahead to enjoy some quality time with their family, since in a few short weeks the kids will all be back in school, fall harvest preparations will be underway, and the time to enjoy family activities will get even tighter.

The hectic pace of agriculture today has taken away a lot of the opportunities we once had for families to enjoy quality time and activities over the summer, so when you get an opportunity to spend a little time together before summer ends, be sure you don't let it slip away.

## TRACY'S REPORT

*Continued From Page 2*

veyor and catwalk systems, and have the electrician hook up all the power, we're very pleased that this new bin will be ready for the fall harvest to arrive.

Speaking of which, **Our Grain Guys** are already starting to empty bins out and to get them cleaned up and treated so they will be ready to provide a good storage environment for your new crop to come into.

Hopefully you're doing similar work to prepare your own farm bins at home, or will soon be starting that important task, since the best stored grain management starts with clean bins and all the grain handling equipment serviced and ready before the first combine wheels start to roll.

Linda has already started putting together the **Grain Storage List** for the upcoming fall, and if you are going to be needing storage in town,

**Please Call Linda** to discuss your anticipated storage needs so we can start getting a good grip on who needs storage, and how much.

## In Remembrance Of Chuck Hepker

The entire Linn Cooperative Oil Company family is saddened by the passing of Chuck Hepker, who succumbed this July following a long nine year battle with cancer.

Chuck was an inspiration to his fellow Directors, past and present, during his 23 years of outstanding leadership and service on the Linn Cooperative Board of Directors. He held the office of Secretary of the Board for a good share of those years, and just this past year was elected to serve as Vice-President of the Board by his fellow Directors.

Chuck was also a positive force in the growth of your cooperative and worked diligently with and was highly respected by all of the employees of your cooperative, past and present, who had the honor and privilege to work with him.

Our thoughts, prayers and sincere condolences go out to Chuck's wife Susan, the members of his immediate and extended family, and to all of the many friends who are saddened at the loss of a treasured friend, neighbor and leader in our cooperative and community.



**T.B.A.  
Tips**  
By  
**Jim Bechthold**  
Car Care  
Center Manager

I am sure I don't have to tell anyone this, but I just can't resist the temptation to be among the first to mention **Harvest Will Be Here Soon!**

As impossible as it seems for time to have disappeared so fast, the way this year's corn and soybean crops have progressed and the way they look as we start August, gives the impression there will very likely be some fields ready for the combine before the end of September.

Now, that is in fact some 8 weeks or some 60 days away, but you can be sure with all the things that will be going on during that period, and all the things you have to do to get ready to climb that ladder and get into the combine seat for the first time, the weeks/days will go by very fast.

One of the first things I suggest you do since you have this page of the Outer Circles open before you is to check out the **Combine Tire Sale** and the **Great Prices** we are offering in the ad at the bottom of this page.

Then take a stroll out to the machine shed and inspect your combine tires to see how they look and to do an honest evaluation to determine if they are going to handle all the long, pounding hours you'll be working in the fields this fall.

Don't be shy to be critical, and don't hesitate to find fault with any combine tire as you evaluate the reliability and dependability you will demand from them as you harvest your corn and soybean crops.

If you don't think they can **Cut The Mustard**, if you don't think they will be able to perform well, last you through the season and handle all the challenges of working in your fields safely, make the decision right now to replace any questionable tire.

**HELP WANTED**  
**FULL TIME SEMI DRIVER**  
*Contact Kirk*  
*At The Linn Co-op Alburnett*  
*Location For Complete Details*  
**319-842-2222**

## OIL CHANGE SPECIAL

*Check All The Services We Offer For One Low Price*

**Add Up To 5 Quarts Top Quality Co-op Oil**

**Install New Oil Filter \* Complete Chassis Lubrication**

**Check All Fluid & Tire Pressure Levels**

**Check All Belts & Hoses \* Check Battery & Charging System**

**Check Condition Of Exhaust System \* Check Condition Of Struts & Shocks**

**Check On The Operation Of All Lights**

**All For Only \$21.95 \***

*\* Most U.S. Cars & Light Pickups*

You'll save yourself some money.

You'll save yourself a lot of downtime that comes whenever you have a tire fail in the fields.

You'll save the frustration and grief of you and your combine sitting idle when you need to be working.

And most importantly, you could also be saving yourself from a potential accident or injury that costs you more than just time if a tire fails.

I've said this before and I'll keep saying it every fall: Don't put too much faith in any combine tire to handle the demands you'll put on it at harvest time, and don't push your luck too far and wind up regretting it.

If you are not absolutely sure each tire can and will perform for the entire season, replace it now.

**SERVICE TIME:** There's still time for you and your family to get out and enjoy some quality time together before the summer season comes all too quickly to an end, but that time is evaporating faster every day.

orating faster every day.

A lot of the area schools will be starting back up in less than three weeks, and of course the kids that are in college will likely be ready to start getting back to campus right around then too.

Whether you're traveling on a major excursion or just across town, be sure you have a safe and enjoyable ride, and while you're at it, you might as well make sure it's also a smooth and economical trip too.

That's where we come in. By having one of our certified technicians inspect, tune up and service your vehicle you can get the best possible gas mileage and enjoy your travels near or far with peace of mind you're traveling in a safe, reliable vehicle.

Just call Daryl, the Service Manager at the Car Care Center in Marion, to schedule an appointment with him.

**DON'T LET  
DOWN TIME  
SLOW YOUR HARVEST**  
*Pick Up The Phone  
And Call Us At  
319-377-7351  
OR  
1-800-728-4881  
For Fast-On-Farm Tire Services*

## TIRE FOAM FILL

*Don't forget, Linn Co-op can foam fill many of your tires for you to help eliminate downtime.*

*Tires that benefit the most from foam fill are skid loader tires, implement tires or any small tires that frequently give you problems.*

## Is Your Combine Ready To ANSWER THE CALL TO HARVEST?

**See Us Now If You Need Combine Tires**

### COMBINE TIRE SPECIALS

**Firestone SAT**

Size	Carry Out Sale Price	Size	Carry Out Sale Price
23.1-26/12 TBLS	\$1,100.00/Ea.	24.5-32/12 TBLS	\$1,435.00/Ea.
28L-26/12 TBLS	\$1,461.00/Ea.	30.5-32/12 TBLS	\$1,934.00/Ea.

*Contact Doug Or Jim At 319-377-7351*

*For All Your Combine & Farm Tire Needs*

**PLEASE ASK FOR PRICES OF OTHER TIRE SIZES NOT LISTED HERE**

**These Sales Prices Good To 9-30-2010**

*(Prices Subject To Change Without Notice)*

## Bill's Report

By  
Bill Mysak

Assistant General  
Manager/Energy



It's almost impossible to believe that in another 45 to 55 days or so there could be a significant amount of corn coming out of the fields of our Linn Co-op area farmers.

Yes, I know it's **Just The 1st of August** as I make that statement.

And yet when you think about how early a lot of this corn was planted this spring, and how good it has been treated by Mother Nature, at least for the most part, there's every reason to believe that some of you could be combining corn before October 1st.

With that prospect in mind, if you have not already contracted your energy needs for the fall, it is definitely time to start thinking about getting them contracted with us here at your Linn Co-op.

I realize it's not easy to think about heating your home or drying grain when the thermometer is up above ninety or the humidity is so high you have to force yourself to even think about going outside.

Besides, as I said above, **It's Just August 1st** and there's plenty of time, weeks of it, before you'll actually need to start heating your homes, buildings or drying corn.

But everyone knows just how fast those days and weeks will get away from us, especially as we start getting closer to harvest and the list of things to do to get ready to bring in the crop starts getting longer.

There is the combine and all the other machinery to get serviced and ready for the huge job of harvesting the crop.

Then there are the grain bins that will hold these new crop bushels. Some may even have 2009 corn in them to be moved out, and once they're all empty you need to clean them up, spray them down and seal any cracks or holes.

You have augurs to ready and all the other grain handling equipment to prepare so you can concentrate all of your time on harvest work rather than battling balky equipment at the height of harvest.

A lot of you also have gravel that needs to be spread on the drives and lanes in the weeks ahead, and of course there are countless routine tasks and chores that just keep coming at you on a continuous basis day to day.

Before you know it you're waking up some morning and wondering where the 4th of July went, why the county fairs are over, and wow, there are football games to go to or watch on the tube.

Then you look out the window and see a dusting of frost on the ground and it hits you:

**Where did summer go?**

**How can fall be here already?**

**Have I forgot to contract my LP needs for the upcoming fall and winter seasons?**

So if you've been putting this off for a better time, that time is here and you need to start contracting your needs for the 2010/11 season.

And remember, you do not need to contract all of your fall needs on that first call you make.

Talk to your driver who delivers your LP, or call me every day or few days to get a handle on how the market trend is shaping up.

You can even go on line at your convenience to check our posted contracting price.

Keep in mind that our grain drying and home heating product prices

are a little less active due to the size of the contracts purchased, and with the amount of LP that's already been sold and what is left to be purchased, I believe our LP prices will hold for the remainder of the summer contracting period, which ends September 13th.

The crude oil marketplace and pricing has been about as steady and stable as it has been at any time in the past 5 years or so, holding mostly right at the \$75.00 per barrel mark, with only very slight bumps either way.

I always get a little nervous when saying things like that about a market as unpredictable as crude oil, since as we all know the situation can change at the drop of a hat any time.

One more thing I hope you'll all remember is that if you're looking to update or increase your on-farm fuel storage capacity we have the 500 and 1,000 gallon fuel storage tanks and pump systems available here at Linn Co-op.

Even though fall harvest will soon be here, there's still time to add to your on-farm fuel storage capacity, since we can usually have the tanks ready for you in 2 to 3 days from the day we get your order.

So give it some serious thought and call if you're ready to add to your on-farm fuel storage capacity.

## Prepare Harvest Equipment & Storage Facilities To Receive-Store-Protect Crop Values

By Your Linn Co-op Grain Merchandisers

*The best stored grain management program starts long before a single bushel of corn or soybeans ever goes into the bin. In fact, it starts before the combines do.*

*The objective you should have targeted is to provide a clean, bug free environment for your grain to be put into as you unload bushels on the farm, and that means you need to put a weed-free barrier around your bins and bin sites that extends at least three feet from the bin walls.*

*Products like Roundup and 2,4D, along with a soil sterilizing product called Pramitol, will kill weeds and grass and keep the foliage down to eliminate a prime site where grain damaging insects breed and hide.*

*You also need to spray the inside of bins completely using products like Tempo or Insecto to eliminate insects and insect eggs that are likely concealed in every nook, cranny and crevice of your bins.*

*It's a good idea to spray grain handling equipment (augurs and so forth), the fans, exhaust system, duct work, sub-floors, even grain wagons, trucks and the combine, since anywhere there is old grain or grain debris there will likely be insects and the eggs they have laid.*

*We also suggest you consider spraying the outside bin walls at least half way up, plus around the bin where you've killed weeds and into the surrounding vegetation would also help get rid of bugs that would infest grain later.*

*Feel free to get in touch with the Crop Production Centers or your Springville and Alburnett Location Managers for products to use, rates and any other stored grain management suggestions that will help you do the best job of preserving and protecting the value of the crop you have so much invested in to assure you get the maximum return when it crosses the scales.*

## CORNER

Continued From Page 1

comparison, I looked back at the period from July 2008 to June of 2009 and compared that to the July, 2009 to June of 2010 to provide a more representative crop year comparison of our bushel volumes.

This crop year comparison shows we are actually up 9% in bushel volumes marketed for this year (2009 crop), or some 1,146,000 bushels higher.

Your **Car Care Center** had a slow start for 2010, which I believe was due in large part to consumer uncertainty over the national economy that led many people to limit the amount of vehicle service/repairs to only those that were absolutely essential.

As the economic picture has improved slightly, the Car Care Center has shown marked improvement the past three months, and they are now slightly ahead of last year's pace in local savings.

The **Linn Co-op Lawn Care Department** is also slightly ahead of the pace for the first six months of 2010, reflecting not only the snow that they removed a lot of in January and February, but also from the con-



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tinued growth in the lawn services being provided.

**Pioneer Seed** sales are up 12% over 2009's six month totals, and both Kirk and Kyle continue to do an excellent job serving your farms and fields with these outstanding products.

Overall as a company, I am very pleased with the performance of your Linn Co-op through these first six months of 2010, and I sincerely hope that all of you are equally pleased with what we are doing.

Your employees continue to work very hard to earn the support and business of every customer they provide products and services to, and I thank all of them for the outstanding job they are doing and the dedication they show to maintain the highest level of service to our customers.

This is what drives sales volumes and increases, and each of you who have provided your support by doing your business at your cooperative are the ones who make it all possible, and we sincerely thank you.

### Linn Co-op Board Of Directors

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### Linn Co-op Management Staff

Rob Ball	General Manager
Bill Mysak	Assistant General Manager/Energy
Ron Woeste	Operations Manager
Jim Bechthold	Car Care Center Manager
Nancy Hughes	Exec. Secretary/Office Manager
Tracy Peyton	Springville Branch Manager
Matt Becker	Newhall Branch Manager
Kirk Sauer	Alburnett Branch Manager
Rick Harris	Controller
Pat Carley	Safety Director/Transportation
Jeff Scheel	Linn Co-op Lawn Care Manager

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### Linn Co-op Phone Numbers

Marion Main Line	377-4881
In-Coming WATS	1-800-728-4881
Newhall Office	223-5191
Springville Office	854-6192
Alburnett Office	842-2222
Direct Grain Line	854-6120
Car Care Center	377-7351
Linn Co-op Lawn Care	447-1225

## OUTER CIRCLES

Is published monthly by the Linn Co-op Oil Company of Marion, Iowa, and is circulated free of charge to its members and patrons.

### Closing Cash Grain Bids At Marion For Delivery To Cedar Rapids

	Soybeans		Corn	
	Current	October	Current	October
07-01	\$ 9.49	\$ 8.58	\$3.54	\$3.68
07-02	\$ 9.58	\$ 8.59	\$3.54	\$3.68
07-05	Markets Closed For Independence Day			
07-06	\$ 9.60	\$ 8.53	\$3.49	\$3.62
07-07	\$ 9.88	\$ 8.85	\$3.59	\$3.72
07-08	\$10.03	\$ 9.04	\$3.65	\$3.77
07-09	\$10.05	\$ 9.11	\$3.63	\$3.76
07-12	\$10.05	\$ 9.09	\$3.59	\$3.73
07-13	\$ 9.97	\$ 9.17	\$3.54	\$3.68
07-14	\$ 9.88	\$ 9.25	\$3.63	\$3.77
07-15	\$10.06	\$ 9.51	\$3.66	\$3.80
07-16	\$ 9.93	\$ 9.48	\$3.72	\$3.82
07-19	\$ 9.80	\$ 9.35	\$3.59	\$3.69
07-20	\$ 9.78	\$ 9.36	\$3.51	\$3.63
07-21	\$ 9.83	\$ 9.41	\$3.57	\$3.69
07-22	\$ 9.84	\$ 9.42	\$3.54	\$3.65
07-23	\$ 9.86	\$ 9.44	\$3.51	\$3.60
07-26	\$ 9.69	\$ 9.29	\$3.44	\$3.53
07-27	\$ 9.78	\$ 9.28	\$3.41	\$3.52
07-28	\$ 9.96	\$ 9.41	\$3.49	\$3.66
07-29	\$10.16	\$ 9.46	\$3.52	\$3.69
07-30	\$10.28	\$ 9.63	\$3.63	\$3.79
<b>HIGH</b>	<b>\$10.28</b>	<b>\$ 9.63</b>	<b>\$3.72</b>	<b>\$3.82</b>
<b>LOW</b>	<b>\$ 9.49</b>	<b>\$ 8.53</b>	<b>\$3.41</b>	<b>\$3.52</b>

Average Year-To-Date Price Of Grain Sold At Linn Co-op (All Locations)

Through June 30, 2010: -- Soybeans: \$9.54 Corn: \$3.70